



# Funding sources

If you have any questions about applying for funding, contact a Funding Advice Officer at NCVS:

- ◆ Tel: 0191 232 7445
- ◆ Email: [fundadvice@cvsnewcastle.org.uk](mailto:fundadvice@cvsnewcastle.org.uk)
- ◆ NCVS, MEA House, Ellison Place, Newcastle upon Tyne, NE1 8XS

## **Earned income** includes:

session fees; subscriptions; memberships; room or equipment hire; consultancy; training; selling goods or services.

**Before** embarking on any new initiative to earn money:

- ◆ find out whether your constitution or charitable status allows you to operate in this way
- ◆ consider whether it would be detrimental to the other work you are doing

Establishing a source of earned income is a good way to cover some of your core costs as it can be spent on anything you want.

## **Public / local fundraising** includes:

staging events; raffles; street collections; sponsored activities; talking to philanthropic groups such as rotary clubs; encouraging donations, e.g. payroll giving and legacies (which can be made tax efficient through Gift Aid).

It depends on the individual organisation whether any of these are appropriate or useful. All can be very labour intensive and must be organised properly to ensure that they are legal.

An event could be staged just as an awareness raising exercise, but if it raises your profile with other agencies and organisations as well as giving you positive press coverage this could reap dividends when you start applying for funds.

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tel: 0191 232 7445      registered charity no. 226263      fax: 0191 230 5640

## Company giving and sponsorship

is very labour intensive, usually for relatively small returns.

It can be useful for raffle prizes, free products, gifts in kind, arranging discounts, getting the use of redundant equipment rather than large sums of cash.

Secondments, training or volunteering opportunities for company employees, who could help your organisation, may be possible with larger companies.

Concentrate on building good relationships with businesses working in your area: they are more likely to be interested in your work.

Check out the website of Business in the Community, which has now joined with Business Community Connections:

[www.bitc.org.uk](http://www.bitc.org.uk)

## Local Government

includes grant aid from a variety of sources including: social services, ward sub committees, community chests and other local pots of money that become available from time to time.

The grants most likely to be available will be for smaller amounts.

Try to build up good working relationships with councillors and council officers as they could help by supporting your cause

You may also be able to negotiate "in kind" donations such as free or low cost rent and occasionally worker time.

Check out the website which gives information about all their grant programmes:

[www.newcastle.gov.uk](http://www.newcastle.gov.uk) (use the A - Z index to look at information about grants and how to apply)

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## Central Government

is a source of various funding opportunities. Keep an eye on central Government and One North East websites, and the NCVS newsletters for up to date news on these. Government programmes do have a tendency to have a very quick turn round for closing dates.

There is a website about government funding specifically for the voluntary sector:

[www.governmentfunding.org.uk](http://www.governmentfunding.org.uk)

Remember that this will not necessarily show all funding opportunities, so it is a good idea to look at departmental websites too.

## Charitable Trusts and Foundations

There are many different charitable trusts and foundations set up to support many different causes.

- ◆ It is **very** important to do your research carefully before applying.
- ◆ It is better to target those whose guidelines you fit the closest and who can fund a reasonable chunk of your work.
- ◆ They usually like to fund specific areas of work rather than giving general contributions.
- ◆ Look at who they have funded in the past and how much they have given.
- ◆ Prepare your application carefully and follow the guidelines given by the trust or foundation you are applying to.

The NCVS Funding Reference Library has up to date copies of all the main directories.

**Funderfinder**, **Trustfunding** and **FINE's database** are the search engines used by Newcastle CVS. Funding Advice officers use them when appropriate during a funding advice sessions with Newcastle based voluntary and community groups .

**Grantnet** - voluntary and community organisations based in Newcastle can look for information about potential funders by accessing Grantnet through the City Council's website. Grantnet is part of the Grantfinder database which is available to the public. It is easy to use and can be accessed by visiting the website:

[www.newcastle.gov.uk/grantnet](http://www.newcastle.gov.uk/grantnet)

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## Europe

To apply for European money you need to be well organised and usually need to be able to find at least 50% match funding. You can get help and advice from:

- ◆ Claire Prospert at the International Team tel: 0191 211 5693
- ◆ ESFVON tel: 0191 274 9886 website: [www.esfvon.org.uk](http://www.esfvon.org.uk)

## National Lottery

There is less money available but the Lottery is still a major funder through:

- ◆ Arts Council: [www.artscouncil.org.uk](http://www.artscouncil.org.uk)
- ◆ Sport England: [www.sportengland.org](http://www.sportengland.org)
- ◆ Heritage Lottery: [www.hlf.org.uk/english](http://www.hlf.org.uk/english)
- ◆ Big Lottery Fund.: [www.biglotteryfund.org.uk](http://www.biglotteryfund.org.uk)
- ◆ Awards for All: This is the small grants pot for the Big Lottery Fund and organisations need to be able to show that they meet one or more of the big Lottery Outcomes in order to be successful. To find out more visit: [www.awardsforall.org.uk](http://www.awardsforall.org.uk)

**For more information about Lottery funding contact:**

tel: 0845 27 50 00

Website: [www.lotteryfunding.org.uk](http://www.lotteryfunding.org.uk)

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